

Policy workshop

Towards enhanced EU-US innovation collaboration through policy measures

Organized prior to the EU-US Innovation Conference

Wednesday, 14th January morning, 2015, Brussels

Venue: Representation of the State of North Rhine-Westphalia to the EU, Brussels

Workshop summary report

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CONTEXT

The workshop "Towards enhanced EU-US innovation collaboration through policy measures", held in Brussels on Thursday 14th January morning, 2015, was organized in the framework of the BILAT USA 2.0 project. The BILAT USA 2.0 project aims to enhance and develop Science, Technology and Innovation (STI) partnerships between the European Union (EU) and the United States of America (US) and is funded by the Seventh Framework Programme of the European Union for the funding of research and technological development (FP7). This workshop was organized prior to and in conjunction with the EU-US Innovation Conference taking place on 14 January 2015 from 14.00 at the same venue.

The main goals of the policy workshop were to present and discuss barriers experienced by business in EU-US innovation collaboration and to *exchange on potential policy measures to address these challenges*.

The workshop was organized with the aim to discuss the **policy brief** (available <u>here</u>) on "Recommendations to expand participation of EU and US businesses in collaborative Transatlantic Research, Technology, Development and Innovation (RTDI) projects" that was published by the BILAT USA 2.0 project in November 2014 based on almost a year of achievements, made up of an important literature review and after gathering various businesses' feedback, notably at a previous workshop in Boston. This policy workshop was indeed an expansion of the discussion that took place at the good practice workshop "Accelerating EU-US business collaboration in health/e-health Research & Innovation: Opportunities, Barriers and Best Practices" on 20 June 2014, Boston, USA) (report available here).





The policy workshop was planned as a platform to present and discuss the concerns of EU and US companies involved in transatlantic Research, Development and Innovation (RDI) collaboration, and discuss and propose policy measures to address the related concerns.

The event brought together **policy-makers and cooperation facilitators** and attracted more than 60 attendees from both Europe and the USA. Interesting policy recommendations to tackle with collaboration challenges were proposed for discussion, both presented through various business views on transatlantic collaboration integrated in the agenda, and provided by the high-ranking panelists, such as Wojciech Sopinski, policy officer for SME internationalization at DG Internal Market, Industry, Entrepreneurship and SMEs of the European Commission, Wolfgang Crasemann from the German Ministry of Economic Affairs and Energy, Cole Donovan, representative of the US Department of State, and Lori Cooper from the US Department of Commerce. Innovative recommendations discussed during the workshop will be added to the policy brief and disseminated to relevant policy-makers from both EU and the USA.

This workshop was organized in **2** sessions: session 1 dedicated to present business' feedback on transatlantic RDI collaboration, and session 2 that aimed a discussing concrete policy measures to address challenges experienced amongst businesses notably through a panel discussion.

The participants were invited during the workshop to fill in a **questionnaire** indicating which recommendations they felt would be most helpful in enhancing EU-US business collaboration. Their choices are illustrated in the table in Annexe 1.

Workshop highlights:

- Even if transatlantic RDI cooperation involving businesses already exists, businesses are far less represented than academic partners in transatlantic cooperation in the field of RDI
- There is a need to better encourage businesses to cooperate, especially SMEs which are less used to international RTDI cooperation but strongly need innovation!
- Businesses reported barriers encountered in transatlantic RTDI cooperation, and policy-makers could act to enhance such cooperation through policy measures

Main recommendations:

- Awareness-raising actions, adapted to businesses and SMEs, about the benefits and opportunities for transatlantic RTDI collaboration through all relevant channels
- Defining legal document equivalencies between the EU and US to facilitate cooperation in the field of RDI
- Clear information and an "official overview" of differences in IPR regulations and requirements
- Launch EU and US programs and joint calls explicitly requiring participation from businesses in the projects
- Creation of a transatlantic Help Desk for EU-US RDI cooperation
- US and EU best practices exchanges on how to involve SMEs in transatlantic RDI collaboration

The contributions to the different parts of the workshop are summarized in this report following the agenda of the workshop.

All presentations from the workshop are available on http://www.euussciencetechnology.eu





Session 1 – Business Feedback on Transatlantic RTDI Business Collaboration

The first session of the workshop, under the title "Businesses' feedback on Transatlantic RTDI Business Collaboration", aimed to present to policy-makers and cooperation facilitators some of the barriers, best practices and recommendations stemming from EU-US collaborative projects in research and innovation, specifically from the perspective of businesses.

After the opening by **Svetlana Klessova**, Director at inno TSD and one of the event organisers under the BILAT USA 2.0 project, and the introduction by Mr **Sinan Tumer** of Protip SAS on facts and figures of Transatlantic RDI business collaboration, Ms Klessova expanded on barriers to business' involvement in transatlantic RDI cooperation. The audience was then invited to listen to the **experiences of two businesses** with significant involvement in EU-US RTDI cooperation, presented by Dr **Engin Vrana** and Ms **Mateja Dermastia**.

Opening and Welcome

Ms. Svetlana KLESSOVA, Director, inno TSD, France

Svetlana Klessova is the **Director of inno TSD**, a consulting firm based in France with expertise in the field of Science, Technology and Innovation (STI) policies and European RDI projects, and a partner of the BILAT USA 2.0 project.

Ms. Klessova welcomed the audience and introduced the BILAT USA 2.0 project and the workshop. She explained the main goals of the workshop and recalled the context of the workshop occurring in view to enrich the previously mentioned policy brief for EU and US policy makers on how to address the main barriers and how to enhance US-EU collaboration.

Transatlantic RDI business collaboration: facts and figures, best practices and challenges (15 min)

Mr. O. Sinan TUMER, Sr. Director, SAP Co-Innovation Lab, USA

Sinan Tumer as a Senior Director in the **SAP Co-Innovation Lab located in the USA**, a local center of a global network designed to facilitate project-based co-innovation within the SAP (world leading provider of business software) ecosystem, and member of the BILAT USA 2.0 project Advisory Board, was invited to **introduce the topic with key facts and figures on the Transatlantic RDI business collaboration**.

He began by giving the audience some background on the **innovation cycle**, from research to the market, reminding that an **innovation gap** exists between applied research and product development that business involvement in RDI projects could help overcome. Next, the subject of **transatlantic cooperation** was addressed with several examples of important facts and figures to bear in mind, such as the fact that the U.S. and EU account for over **60%** of the top R&D companies and more than half of all global R&D. Furthermore, **bilateral U.S.-EU flows in R&D** represent the largest expenditures between any two international partners

Mr Tumer finally called for a strong STI Agreement between the two regions to continue building on these successes, and for the increased **involvement of SMEs** in this agreement.

<u>Supporting EU-US innovation collaboration: reflecting on concerns and challenges encountered by EU and US businesses (15 min)</u>

Ms. Svetlana KLESSOVA, Director, inno TSD, France

Ms Klessova returned to the stage to discuss the challenges facing businesses in transatlantic RDI cooperation at each stage of the process. She began reminding the audience of the many benefits of EU-US RTDI business collaboration, both for businesses and society as a whole. Taking the positive example of US business participation in FP7 projects, where she cited several important statistics, such as the fact that all 33 US businesses that are partners in FP7 health





projects received EU funding, she also pointed out that businesses are still far less represented than academic institutions in transatlantic RDI cooperation in general. The main concern was especially on SMEs which are not habituated to international RTDI cooperation but stand in great need of innovation.

Ms Klessova **illustrated several barriers** that businesses might face in EU-US collaboration in RTDI, at each stage of initiating and developing collaborative projects, through concrete examples given by participants from the Boston workshop and further. For example, prior to any stage of cooperation, businesses could have the difficulty of having a general lack of awareness of the advantages of collaborating with foreign entities. It is also frequent that businesses struggle to identify appropriate partners, although facilitators do exist, such as the Enterprise Europe Network. Even if the partners are found, however, EU and US businesses have been known to lack opportunities for public financing when engaging in transatlantic RTDI cooperation and often denounce the large administrative burden. Some consortia also find it difficult to agree on common IPR rules and different norms, standards and regulations can also hamper RDI collaboration.

Ms Klessova concluded by stating that even if Europe consists of many different markets, there is clearly room for policy actions at a European level and on both sides of the Atlantic.

Enhancing EU-US innovation collaboration: two business views (30 min)

Dr Engin Vrana, Director of Fundamental Research of Protip SAS, France, and Scientific Coordinator of the IMMODGEL R&D Project funded by the European Union

Dr Engin Vrana's presentation was on Protip SAS' EU-US RDI cooperation case, the ongoing FP7 project IMMODGEL, for which Protip is the scientific coordinator, and an H2020 proposal for the project THYBORG that includes both European and US partners.

He began by outlining the **European project IMMODGEL**, established due to the previous collaboration between Protip SAS and Brigham and Women's Hospital (BWH), a prestigious US research lab located in Boston. The project aims to produce two products that will be commercialized on both sides of the Atlantic. He developed the main challenges experienced during the project regarding the involvement of a US partner in the project, for example the **lack of common documentation**, and the question of which country's law will be **the governing law** for multi-national Consortia. However, the benefits he expanded on were also numerous, such as increased access and exposure to US research networks, creating synergies between research approaches, and giving EU businesses the chance to establish a commercial presence in the USA.

His recommendations included some interesting ones that were not included in the policy brief, such as clearly defining legal document equivalencies and setting up a Help Desk at the EU level to answer all questions regarding international RDI collaboration. Dr Vrana also expressed the importance of finding synergies in different programs for more impactful projects.

One audience member was particularly keen to ask Dr. Vrana's opinion on the topic of IPR issues in collaborative projects. He advocated dividing IPR and keeping them separate between partners. Another question that appeared to arouse particular interest was on the new set of rules concerning the exploitation and dissemination of project results, including their protection through intellectual property (IP) in European programme H2020. Dr Vrana replied that they would indeed simplify collaborative projects carried out under the programme, thus contributing to the solution of one of the most frequently cited barriers businesses may face.

Ms. Mateja Dermastia, Director of Anteja ECG, Slovenia

Ms Mateja Dermastia presented the involvement in RTDI collaboration of the centre of excellence PoliMat, which is a partner in the European project Poly4Eml, a cross clustering initiative in biopolymers. She discussed several challenges encountered in the course of this collaboration, a significant one of which was the different understanding of innovation, as well as the different IPR models between EU and US partners.





The exploitation of "complementarity" between entities participating in EU-US collaboration were recognized as **drivers to RDI collaboration**, such the possibility to exchange networks, soft landing to the US or Europe, and the international promotion that benefit to each collaborator involved in a transatlantic RDI project.

Ms. Dermastia especially advocated for a primary mapping of the transatlantic help structures that can facilitate business involvement in transatlantic RDI cooperation. She also alluded to the role of diasporas as an important network that can enhance international RDI collaboration. Once Ms Dermastia had finished her presentation, the point was raised about the potential role of the Transatlantic Chamber of commerce and the need to make information available on how such chambers carry out their work.







Session 2 – Recommendations for Policy Measures to Enhance EU-US Business' Cooperation in RTDI Projects

This part of the workshop was a **panel discussion** preceded by a brief introduction by **Svetlana Klessova** on the recommendations in the policy brief. The policy brief is available <u>here</u>. The panel discussion was then moderated by **Kirsten Rieth**, Senior Innovation Advisor at RTI International (USA).

To start the discussion, Kirsten Rieth introduced each of the high-ranking panelists and gave each of them five minutes to present a recommendation they support in particular.

Mr Wolfgang Crasemann, Head of Unit of the Innovation Policy at the German Ministry of Economic Affairs and Energy presented a recommendation on how to support SMEs involvement in transatlantic research and innovation collaboration via common bilateral calls in the frame of bilateral collaboration agreements. He recommended the model of exclusive collaboration where each country finances its companies/research institutions with respect to national funding rules. He gave the example of the Central Innovation Programme Germany which uses this model.

Mr Wojciech Sopinksi, Policy Officer for SME access to markets at DG Internal Market, Industry, Entrepreneurship and SMEs of the European Commission, noted the need to continue working towards the harmonization of EU and US regulatory standards and providing transparent information on their equivalence. He suggested that this be implemented through the current Transatlantic Trade and Investment Partnership (TTIP) negotiations.

Mr Cole Donovan, Foreign Affairs Officer at the U.S. Department of State, focused on the S&T agreement explaining that this type of agreement is agnostic to businesses and universities and focuses instead on relations between governments, when national agencies implement afterwards. He expressed the view that it does not make sense for European national agencies to go through DG Research and Innovation to engage in cooperation on a national level, as scientific agencies directly engage in cooperation with equivalent national bodies. He finally noted that S&T agreements facilitate science and research collaboration but also more and more innovation.

Ms Lori Cooper, Senior Policy Advisor at the Office of European Union of the U.S. Department of Commerce, emphasized the importance to bring SMEs more into transatlantic RDI cooperation, and suggested three important recommendations and ways to achieve such a goal: US and EU best practices exchanges on how to involve SMEs in transatlantic RDI collaboration, business to business matchmaking events and through the ongoing TTIP negotiations.

After each of the panelists had expressed their first recommendation, the discussion began.

During the discussion, some interesting ideas emerged from Mr. Crasemann who notably advocated for the European Commission to analyze how all European national programs fit to each other and complete them when gaps in the transatlantic cooperation exist. He also explained that to implement his recommendation on transatlantic common calls, there is a pre-condition that the US would have its own program to support SMEs, and open to international cooperation.

Ms. Cooper added that the key would be to start with a pilot program and small projects, following the German program example as a best practice.

The discussion also significantly went back to **the need to clearly map support structures** and identify the gaps in them, especially in terms of connecting research institutions with businesses on either side of the Atlantic, in order to move innovation to market.

Moreover, the opportunity to settle a **transatlantic helpdesk**, with both a European and an American team was discussed. Such a structure would be attributed the role to help with orientating businesses in their search for





partners, relevant programs and opportunities for collaboration, and for example giving them an overview of relevant research infrastructures on both sides of the Atlantic. Nonetheless, the question on how to finance such a structure was also raised.

Other support structures were discussed. For example it was suggested to set up an **National Contact Point for H2020** in the US, which would be an important support mechanism, and that the **Transatlantic Chamber of Commerce** as well as US- EU Member states chambers of commerce could play a role in the involvement of SMEs in RDI projects, notably by coaching SMEs

The **EEN** was also mentioned and the panel moderator, **Kirsten Rieth** also reacted to some concerns regarding the currently insufficient involvement of US businesses in the European Enterprise Network (EEN) saying that RTI International is trying to represent all US businesses in the EEN at the moment what is an arduous task, and that situation needs to evolve.

Wrap up and end of workshop

The workshop was concluded through a short **wrap up and concluding summary by Svetlana Klessova**, inno TSD, who thanked the speakers for their presentations, the panelists for the discussion and the audience for the valuable questions and comments.

She notably concluded on the positive note that progress is undoubtedly being made in terms of transatlantic cooperation, albeit slowly, and outlined the next steps following the workshop, namely, enriching the policy brief with interesting recommendations stemming from this workshop and subsequently the dissemination of the updated policy brief to a number of key policy makers in view of an implementation.





Annexe 1 - Participants' Recommendations

The workshop participants were invited to fill in questionnaires to indicate which policy recommendations they felt would be the most conducive to enhancing EU and US businesses' involvement in RDI cooperation. The questionnaire classified the recommendations according to the same six fields of recommendation developed in the policy brief. The number of participants, out of the 13 questionnaires collected that chose each recommendation is illustrated in the table below. Recommendations that were deemed the most important are highlighted in the tab.

N° of selections	Recommendations per domain						
	Awareness of the advantages of collaboration						
1	Jointly affirm commitment to enhance EU-US businesses' RTDI cooperation at the highest political level						
11	Organize awareness-raising actions, adapted to businesses and SMEs, about the benefits and opportunities for transatlantic RTDI collaboration through all relevant channels						
	Partner search tools						
5	Better promote and inform businesses on international partner search tools, and provide guidance on the establishment of partnerships						
8	Develop common and business-oriented partner search tools dedicated to EU and US RTDI cooperation						
	Funding Opportunities						
2	Develop common agreements for reciprocity in public funding programs between US and EU						
1	Explore the use of new funding schemes to develop opportunities and more RTDI funding systems where each party funds its own project partners						
7	Launch EU and US programs and joint calls explicitly requiring participation from businesses in the projects						
5	Introduce incentive programs to SMEs and large businesses to participate in collaborative RTDI projects (e.g. tax benefits, public funding, ease of IP regulations)						
	Administrative procedures						
6	Reduce and simplify administrative procedures of project building and public financing through basic common rules						
5	Create common and globally-agreed standard documents						
2	Create samples of administrative documents for each program						
3	Explore the use of co-funded schemes or "exclusive collaboration", in which each part funds its own project partners to reduce problems with financial reporting						
	Intellectual Property Rights						
5	Harmonize regulations and systems regarding IPR						
8	Provide clear information and an "official overview" of differences in IPR regulations and requirements						
	Market regulations						
5	Harmonize EU and US regulatory standards and customer requirements						
5	Provide transparent information on potential differences in rules between the US and EU markets						
5	Facilitate activities that would help businesses understand the nature and regulation of each market						





Annexe 2 - Workshop Program

8.45-9.15	Registration & Welcome coffee						
9.15-9.30	Opening & Welcome	BILAT USA 2.0 team – inno TSD					
Session 1 – Businesses' feedback on transatlantic RTDI business collaboration							
9.30-9.45	The transatlantic RTDI business collaboration: facts & figures, best practices & challenges	Sinan Tumer, Senior Director, SAP Co-Innovation Lab					
9.45-10.00	Supporting EU-US innovation collaboration: reflecting on concerns and challenges encountered by EU and US businesses	Svetlana Klessova, Director, inno TSD					
10.00-10.30	Enhancing EU-US innovation collaboration: a business view	 Presentations from 2 companies, Dr Engin Vrana, Director of Fundamental Research of Protip SAS, France Mateja Dermastia, Director of Anteja ECG, Slovenia 					
10.30-10.50	Coffee break						
Session 2 – Reprojects	commendations on policy measur	es to enhance EU-US businesses' cooperation in RTDI					
10.50-12.15	Panel on possible measures (as	Svetlana Klessova, Director, inno TSD – short					
	highlighted in the policy brief, but also additional proposals), short introduction of recommendations from the policy brief, presentations from experts from the EU and USA, then round table discussion with panelists and the audience	 introduction of the recommendations from the policy brief Policy makers from different levels both from EU and USA: Cole Donovan, Foreign Affairs Officer, U.S. Department of State Lori Cooper, Senior Policy Advisor, Office of European Union, U.S. Department of Commerce Wojciech Sopinski, Policy officer, Internationalisation of EU SME policy, DG Internal Market, Industry, Entrepreneurship and SMEs, European Commission Wolfgang Crasemann, Head of Unit, Innovation Policy, Federal Ministry for Economic Affairs and Energy, Germany Moderation: Kirsten Rieth, Senior Innovation 					
12.15-12.30	but also additional proposals), short introduction of recommendations from the policy brief, presentations from experts from the EU and USA, then round table discussion	 introduction of the recommendations from the policy brief Policy makers from different levels both from EU and USA: Cole Donovan, Foreign Affairs Officer, U.S. Department of State Lori Cooper, Senior Policy Advisor, Office of European Union, U.S. Department of Commerce Wojciech Sopinski, Policy officer, Internationalisation of EU SME policy, DG Internal Market, Industry, Entrepreneurship and SMEs, European Commission Wolfgang Crasemann, Head of Unit, Innovation Policy, Federal Ministry for Economic Affairs and Energy, Germany 					





Annexe 3 – List of Participants

list updated on 15/01/15

Type	Mr/Mrs	Surname	Name	Institution	Division/Function

I. List of speakers and organizers

	organizer					
1	Speaker	Ms.	COOPER	Lori	United States Department of Commerce	Senior Policy Advisor
2	Speaker	Mr	CRASEMANN	Wolfgang	Federal Ministry for Economic Affairs and Energy, Germany	Head of Unit, Innovation Policy
3	Speaker	Ms.	DERMASTIA	Mateja	Anteja ECG d.o.o.	Director
4	Speaker	Mr.	DONOVAN	Cole	United States Department of State	Foreign Affairs Officer
5	Organiser	Ms.	DURAN	Camille	Inno TSD	Consultant
6	Speaker/ Organiser	Ms.	KLESSOVA	Svetlana	Inno TSD	Director
7	Speaker	Ms	RIETH	Kirsten	RTI International	Innovation Advisor
8	Speaker	Mr	SOPINKSI	Wojtek	DG Enterprise and Industry, European Commission	Policy officer, Internationalisation of EU SME policy,
9	Speaker	Mr.	TUMER	Sinan	SAP Co-Innovation Lab	Director
10	Speaker	Mr.	VRANA	Engin	Protip SAS	Director of Fundamental





Research, and Scientific
Coordinator of IMMODGEL
Project

II. List of participants

11	Participant	Ms	AMIN- AKHLAGHI	Zeinab	ZAMSTEC , Austrian COST Mangement Committee member	СЕО
12	Participant	Mr	BALIK	Peter	Ministry of Finance of the Slovak Republic	Senior State Counsellor
13	Participant	Mr.	CARRION ALVAREZ	Miguel	Voice of the Researchers	Multiplier
14	Participant	Mr.	CASEY	James	State Bar of Wisconsin	President-elect
15	Participant	Mr.	FABREGA	Jordi	Biocat	Director
16	Participant	Mr.	FYSEKIDIS	Antonios	Innovate UK	EU Liaison
17	Participant	Ms.	GARCIA	Leticia	ACCIO - Government of catalonia	Consultant European Projects
18	participant	Ms	GARRITY	Mackenzie	Mackenzie Julia	Consultant
19	Participant	Ms.	GLAUNER	Annika	ETH Zurich	Scientific Adviser & Group Leader Knowledge Transfer
20	Participant	Ms	HASKELL	Jennifer	United States Department of State	Director of Office of Science and Technology Cooperation
21	Participant	Mr.	HEILMAYER	Olaf	German Aerospace Center	Head of Unit
22	Participant	Ms.	HILL	Victoria	Numeritics	Research Scientist
23	Participant	Mr	IERVOLINO	Francesco	Advanceurope srl	Director
24	Participant	Mr	IPEKTSIDIS	Charalampos	INTRASOFT International	Delivery Manager
25	Participant	Ms.	JACSON	Samantha	Nord - Pas de Calais Region	Policy officer, public sector



25	Participant	Ms.	JOKELA	Tiina	Academy of Finland	Senior Science Advisor
26	Participant	Mr.	KALEAGASI	Bahadir	TUSIAD - Turkish Industry & Business Association	International Coordinator
27	Participant	Ms.	KAMMAN	Vera	DLR	Scientific Officer
28	Participant	Ms.	KEDAITIENE	Angele	Renmin University	Non-resident fellow in EU and global economics
29	Participant	Ms.	KELLER	Agatha	ETH Zurich	Head of Research Management and Administration
30	Participant	Mr	KOCANDA	Pawel	Kielce University of Technology	Trainee Patent Attorney, Technology Commercialization Specialist
31	Participant	Ms.	KOERFER	Renata	DECHEMA e.V.	Head of Department, Chemical Engineering and Biotechnology
32	Participant	Mr.	KONIG	Ralf	FFG - Austrian Promotion Agency	Staff Position, International Cooperation
33	Participant	Mr.	LAFFARGUE	Fabrice	Délégation de la Région Rhône-Alpes	Policy Officer, research and innovation
34	Participant	Mr.	LEONCINI	Massimiliano	Research & Researchers Ltd	CEO
35	Participant	Ms.	LINDERSON	Ylva	Karolinska Institutet	Grant Advisor
36	Participant	Ms	LOQUEN	Sophie	ADEME	French National Contact Point
37	Participant	Ms.	MADDERS	Susanne	EUREKA Secretariat	Senior International Cooperation Officer
38	Participant	Ms.	MARIN- DOBRINCIC	Martina	Universidad Autonoma de Madrid	Voice of Researchers Representative
39	Participant	Ms.	MIHAIL	Iulia	Romanian Ministry of National Education	Director
40	Participant	Ms.	MONTELLI	Raffaella	National Science Foundation	Program director



41	Participant	Mr.	MOQUETTE	Marc	Ministry of Economic Affairs (The Netherlands)	Innovation Advisor
42	Participant	Mr.	MOLITERNI	Guiseppe Luca	Advanceurope srl	Director
43	Participant	Ms.	NAUDY	Adele	Trans-Atlantic Business Council	Policy director
44	Participant	Ms	NEHAJOVA	Zuzana	Ministry of Finance of the Slovak Republic	Director start-ups/innovation policy
45	Participant	Mr	ORMALA	Erkki	Aalto University	Professor innovation management
46	Participant	Ms.	PASQUALE	Cinzia	European Parliament	Parliamentary Assistant
47	Participant	Ms.	PLANT FUENTES	Laura	Karolinska Institutet	US Grants Officer
48	Participant	Mr.	RIERA	Raquel	BIOCAT	Head of Innovation and Talent
49	Participant	Mr	ROLLINSON	Richard	Scottish Government	
50	Participant	Mr.	SATCHER	Rick	RTI International	Senior Business Manager
51	Participant	Ms.	SAVINO	Elisabetta	Octopux Consulting	Funding Consultant
52	Participant	Ms	SEVINC	Kader	Johns Hopkins University /SAIS	European & International Affairs
53	Participant	Mr.	SIMON	Cliff	Energy Experts International	Director Europe Office
54	Participant	Ms.	SPLETT- RUDOLPH	Stephanie	German Aerospace Center, Project Management Agency	Head of group "North and South America"
55	Participant	Mr.	SRODA	Szymon	Polish National Contact Point for EU Programmes, IPPT, PAN	Special Advisor
56	Participant	Ms.	STARYNSKA	Anna	UA-EU Development HUB	Portfolio of Innovation projects





57	Participant	Mr	THOMAS	Blazej	UK Research Office (UKRO)	European Advisor
58	Participant	Ms.	TZATZANIS- STEPANOVIC	Elli B.	FFG	Senior project manager
59	Participant	Ms.	URSA	Yolanda	INMARK	Director
60	Participant	Mr	VAN DER BISER	Jan	Philips Research	Manager
61	Participant	Ms.	WALCZYK- MATUSZYK	Katarzyna	National Contact Point Poland	Innovation coordinator
62	Participan	Mr	WITTKE	Wolfgang	DG Research and Innovation, Europea n Commission	Policy Officer, Relations with Canada and the USA,
63	Participant	Mr.	ZARBAKHSH	Javad	Carinthia University of Applied Science, EU COST member	Professor, Management Committee Member

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